



## Hardie Plank/Cedar Contractor Comparison

“Remodeling can be a single lifetime purchase, educate yourself”

Choosing a qualified contractor can be a difficult thing to do. We have included questions to ask any contractor that you are considering hiring in order to make sure that you are dealing with a qualified professional with your best interest in mind. Remember, you are buying the installation, and the customer service, not just the Hardie Plank or cedar siding. We proudly offer an exclusive Lifetime Warranty on our Hardie Plank & cedar jobs.

### **Questions to Ask**

**Q:** How many references do you have? Are you an Angie’s List rated company?

**LRS:** *Yes, we’ve provided multiple pages of references with phone numbers and addresses. We also provided current Angie’s List reports written by past customers. We are currently the top rated company on AngiesList.com for siding and windows and won their 2006, 2007, 2008, 2009 & 2010 Super Service award.*

**Q:** Is your company lead certified? Are there any certified renovator’s on your staff?

**LRS:** Yes. Both our company has the federal lead certification as required by the EPA and we currently have 4 people on staff who are lead certified renovators.

**Q:** Are you an exempt or non-exempt contractor? What levels of insurance do you carry? What level of CCB license do you carry?

**LRS:** *LRS is a non-exempt contractor meaning we are able to have employees and must carry worker’s comp insurance. Many contractors’ carry exempt licenses which forbids them from having any employees. Only the person on the license can legally do the work, anybody else is illegal and not covered by any insurance policy should they get hurt which can put the homeowner at financial risk.*

**Q:** How much insurance do you carry? What level of CCB license do you have?

**LRS:** *We carry a 1 million dollar insurance policy. Our CCB license is a general contractor all structures, the highest level of license offered by the State of Oregon.*

**Q:** Who runs the project?

**LRS:** *The person that you initially meet with for a sales consultation will also be the project manager throughout the duration of the job. This insures that everything that is discussed up front will be implemented throughout the project and that communications lines are clear. We also have a Production Manager who oversees day to day operations on our jobs who has 15 years experience in the business in both management and installations. We have found that maintaining clear communication lines is the key to an effective remodel and we have streamlined the process so that you know you'll be dealing with the same person from start to finish of your project.*

**Q:** Do you tear off my existing moisture barrier and replace it with a high quality moisture barrier? Does the WRB meet the new rain-screen code?

**LRS:** *We will completely remove your old moisture barrier and replace it with the Valeron Vortec weather resistant barrier with built-in rain screen system. The Vortec exceeds the drainage specifications of R703.1 as required by Oregon State Law.*

**Q:** Do you install new flashing?

**LRS:** *Yes. We install all necessary flashing such as L metal, Z metal, Kick-out, deck/patio and also back-flash all seams in the field. We integrate our flashing with the moisture barrier properly to insure that all water is shed to the outside of the building envelope.*

**Q:** What type of nails do you use, stainless or galvanized?

**LRS:** *We only use triple ring shank stainless steel nails, guaranteed not to rust. Galvanized nails will rust once the galvanized coating wears off due to hammer strikes and nail gun usage.*

**Q:** Do you use a flush mount attachment on your nail gun to insure that there aren't overdriven nails?

**LRS:** *All of our crews use a flush mount attachment on their nail guns to insure that there are no overdriven nails, which cause significant damage to the back of a piece of installed Hardie Plank or cedar.*

**Q:** Do you use professional grade caulking?

**LRS:** *Failing caulk is the number one reason for residing callbacks. We use Elastomeric professional grade sealants. Elastomeric caulking stays permanently flexible unlike standard caulking which will harden and crack over time.*

**Q:** Do you offer pre-painted siding?

**LRS:** *Yes. We are proud to offer Hardieplank ColorPlus pre-painted fiber cement siding. All ColorPlus siding is inspected for the correct moisture content and 2 baked on coats of a high-quality acrylic paint are applied in a temperature and humidity controlled environment. The finish comes with a 15 year warranty. We are a preferred Hardie Plank remodeler and install more ColorPlus than any company in the Portland/Vancouver area.*

**Q:** If painting in the field what type of paint do you use?

**LRS:** *We proudly use Sherwin Williams Resilience and Duration paint, both come with a manufacturer's lifetime warranty and are specifically formulated for tough climates such as the Northwest.*

**Q:** Do you offer a lifetime warranty on your HardiePlank or cedar installation?

**LRS:** *Yes, we offer a lifetime warranty on our siding jobs including labor and materials. If any part of our job fails due to installation while you are in your home we will replace it, free of charge. We will transfer this warranty in full if you sell your home within 5 years.*

**Q:** How long have you been in business?

**A:** *We have been in business since 1997, have sided over 1200 homes and are a complaint free company with the Oregon CCB.*